



City of Galveston

FLEET FACILITIES STAFF REPORT

March 19, 2019

Brian Maxwell, City Manager
Honorable Mayor and City Council Members

Subject: Consider for the approval allowing the Fleet Facility to purchase the listed rolling stock (2 Service PU's) and associated equipment from Silsbee Ford Inc. through Good Buy for a total price of \$90,619.50 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

I. Background

- A. Funding for new equipment has been earmarked for the listed department(s).
- B. Buy Board, HGAC Buy, Good Buy and TXMAS are cooperative purchasing organizations that the city is a member of that performs bidding packages for local governments. The Fleet Facility has performed competitive bidding packages on current equipment purchases to assure that these purchases are the better option a majority of the time.
- C. The requested vehicle description(s) and their assignments are listed below.
- D. The extended purchase price for this package is \$90,619.50.
- E. Silsbee Ford Inc. is located in Silsbee Texas.
- F. Delivery should be within 120 days from date of the purchase order issue. These items have to be delivered during the current fiscal year, and the dealer can support this request.
- G. Additional equipment will be added by the dealer that was specified in the specification process as requested by the department.

II. Current Situation

The City Council will have to approve allowing the Fleet Facility to purchase the listed rolling stock (2 Service PU's) and associated equipment from Silsbee Ford Inc. through Good Buy for





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a total price of \$90,619.50 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

III. Alternatives in order of priority

A. City Council approves the purchase.

1. Cost - \$90,619.50
2. Timing - Delivery should be within 120 days.
3. Divisional Improvements - Will provide the city with needed equipment to perform duties. Newer equipment will reduce fleet operational costs and will improve operations.

B. City Council does not approve the purchase.

1. Cost - No additional cost at this time.
2. Timing - N/A
3. Divisional Improvements - City staff will not be able to function without needed equipment. Older equipment will take on a heavier load, which will increase operational costs. Operations will slow.

IV. Recommendation

Concur in Alternative A and approve allowing the Fleet Facility to purchase the listed rolling stock (2 Service PU's) and associated equipment from Silsbee Ford Inc. through Good Buy for a total price of \$90,619.50 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

V. Fiscal Impact Report

Requested by	David Smith Executive Director
Cost	\$90,619.50





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Funding Source

Drainage Fund
Vehicle Replacement Fund

Savings Estimation

Will help reduce unit repair costs on the older fleet vehicles and will assist with improving services.

VI. Environmental Impact

All listed vehicles are produced under current EPA standards.

Respectfully Submitted

David Smith
Executive Director



City of Galveston

Fleet Facility

COST BREAKDOWN

Requested Purchase

Item	Division	Count	Make	Model	Cost	Funding
A	Drainage	2	Ford	F350 Crew Utl Lift	\$ 90,619.50	Drainage Inter Fund
					\$ 90,619.50	

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Municipal Garage Facilities

Light Duty Vehicle Purchase Request COG 2671-1

Please type in your answers in the green areas, save and return. The answer column is "drop down" select.

Vehicle model requested	F350 C
Quantity	2

Will your requested vehicle(s) be used for any of the following;

	Answer
Towing of trailers or any other equipment	Yes
Transporting items which require a truck bed due to size and/or weight	Yes
Surveillance activates	No
Long idling activities (running of warning lights)	Yes
Emergency code 2 or 3 activities	No
Pre and post storm activities	Yes
Transporting of four (4) persons or more	Yes
Rough terrain transportation which includes the need for high clearance	Yes
* Can it be considered that your requested vehicle by a Hybrid type vehicle?	No
* Can it be considered for your requested vehicle to be a smaller model vehicle?	No

Funding source? (Capital Outlay / Budget amendment ...)

Drainage Fund

Brief description of what vehicle(s) will be utilized for?

Drainage Services

Requesting Department Head

PW Director

The Department Head making the vehicle request must be ready to explain the above answers to the City Council upon request.



PRODUCT PRICING SUMMARY

GOODBUY 19 8F000 VEHICLES www.purchasing.esc2.net
 VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GALVESTON

Prepared by: RICHARD HYDER

Contact: DAVID SMITH 409.797.3920

Phone: (409) 300-1385

Email: DSMITH@GALVESTONTX.GOV

Email: ryder.cowboyfleet@gmail.com

Product Description: FORD F350 PICKUP SRW

Date: February 20, 2019

A. Bid Item: 7A13 A. Base Price: \$ **24,844.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W3A	2019 F350 CREW CAB SRW 4X2 56"CA	\$ 5,395.00	HIT	KNAPHEIDE SERVICE BODY, SIDE	\$ 12,296.00
Z1	EXTERIOR WHITE	\$ -		LADDER RACK, TOMMYGATE G2	
AS	INTERIOR GRAY VINYL	\$ -		LIFT, SPRAY IN BEDLINER,	
996	6.2L V8 GAS	\$ -		HEADACHE RACK BLACK	
52B	TRAILER BRAKE CONTROLLER	\$ 270.00		DES02221902	
	TRAILER TOWING PKG	\$ -			
	REAR VIEW CAMERA	\$ -			
X3E	3.73 ELECTRONIC LOCKING AXLE	\$ 390.00			
18B	PLATFORM RUNNING BOARDS	\$ 445.00			

Total of B. Published Options: \$ **18,796.00**

Published Option Discount (5%) \$ **(55.25)**

C. Additional Options [not to exceed 25%]

\$= 3.2 %

Options	Bid Price	Options	Bid Price
5LB FIRE EXTINGUISHER	\$ 85.00		\$ -
RECEIVER WITH 2" BALL	\$ 35.00		
SURFACE MOUNT LED AMBER REAR	\$ 170.00		
FRONT AMBER GRILL LEDS	\$ 220.00		
CODE 3 REFLEX MINI 15" LED LIGHTBAR	\$ 295.00		
CODE 3 MOUNT	\$ 195.00		
4 KEYS	\$ 50.00		
EQUIPMENT SERVICES	\$ 350.00		

Total of C. Unpublished Options: \$ **1,400.00**

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ **-**

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ **-**

F. Contract Price Adjustment: \$ **-**

G. Additional Delivery Charge: 100 miles \$ **175.00**

H. Subtotal: \$ **45,159.75**

I. Quantity Ordered 2 x K = \$ **90,319.50**

J. Trade in: \$ **-**

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ **300.00**

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ **90,619.50**



Contract Detail

[← Return](#)

Contract Information

Title	Vehicles: Automobiles/Trucks/Sport Utility
Description	The intent of this bid was to establish contract(s) for Vehicles: Automobiles/Trucks/Sport Utility. GoodBuy Purchasing Cooperative accepted alternates. Contract term: 1/1/19 - 12/31/19
Contract Number	19 8F000
Type	Goodbuy
Department	
Bid	19 8F000
Status	Active
Catalogs/Services:	Ford CTT Pricing Guide
Discount Rate	Ford CTT Pricing Guide 5% off MSRP options
Comments:	Please note: Typo error on Line Item 7 Alt.26--2020 Interceptor Hybrid K8A. Instead of \$41,864.00, the base price should be \$34,964.00. See Supplier Response and attachments for pricing information Line items may be modified for the following: truck cab configuration, car body configuration, driveline, and/or trim level based on customer requirements. These modifications are considered factory options and should be priced according to the "discount from catalog" method.
Last Update	11/12/2018

Active Contract Term

Description	19 8F000 Vehicles: Automobiles/Trucks/Sport Utility
Start Date	01/01/2019
End Date	12/31/2019
Notes	

Supplier Information

Supplier Name	Silsbee Ford Inc.
Supplier Description	Automobile dealership
Organization Type	C Corporation
Legal Name	
Date Business Formed	01/01/1996

General/Corporate Address

Address	1211 US Highway 96 North Silsbee, TX 77656
Phone	(409) 300-1385
Fax	(409) 895-3884
Contact Name	Richard Hyder
Email	rhyder.cowboyfleet@gmail.com

Formation State Texas
Website www.silsbeefleet.com

Attachment List

File Name	Description
ITEM 7A28 FORD ECOSPORT S2F.pdf [View]	ITEM 7A28 FORD ECOSPORT S2F
ITEM 3 FORD TRANSIT CARGO VAN E1Z.pdf [View]	ITEM 3 FORD TRANSIT CARGO VAN E1Z.
ITEM 5 FORD F250 PICKUP F2A.pdf [View]	ITEM 5 FORD F250 PICKUP F2A.
ITEM 6 FORD F150 PICKUP F1C.pdf [View]	ITEM 6 FORD F150 PICKUP F1C
ITEM 7A24 2019 FORD INTERCEPTOR UTILITY K8A.pdf [View]	ITEM 7A24 2019 FORD INTERCEPTOR UTILITY K8A
ITEM 7A25 FORD RESPONDER F150 W1P.pdf [View]	ITEM 7A25 FORD RESPONDER F150 W1P
ITEM 7A26 FORD INTERCEPTOR UTILITY HYBRID K8A.pdf [View]	ITEM 7A26 FORD INTERCEPTOR UTILITY HYBRID K8A
ITEM 7A27 FORD RANGER R1E.pdf [View]	ITEM 7A27 FORD RANGER R1E
Due Diligence - 8F000 Bid Invitation .pdf [View]	Due Diligence - 8F000 Bid Invitation
Due Diligence - HB 89 11-9-18.pdf [View]	Due Diligence - HB 89 11-9-18
Due Diligence - TX Debarred List 9-12-18.pdf [View]	Due Diligence - TX Debarred List 9-12-18
Due Diligence SB 252 11-9-18.pdf [View]	Due Diligence SB 252 11-9-18
Legal Ad 9-24 and 10-1-18.pdf [View]	Legal Ad 9-24 and 10-1-18
2018 Silsbee Ford W-9.pdf [View]	W-9
Due Diligence - SAMs Silsbee Ford Inc. 11-9-18.pdf [View]	Due Diligence - SAMs Silsbee Ford Inc. 11-9-18
Due Diligence - Supplier Response Silsbee Ford Inc.pdf [View]	Due Diligence - Supplier Response Silsbee Ford Inc
ITEM 1 FORD EXPLORER K7B.pdf [View]	ITEM 1 FORD EXPLORER K7B
	ITEM 7A1 FORD FUSION P0G

ITEM 7A1 FORD FUSION P0G.pdf [View]	
ITEM 7A2 FORD FUSION HYBRID P0L.pdf [View]	ITEM 7A2 FORD FUSION HYBRID P0L
ITEM 7A3 FORD ESCAPE U0F.pdf [View]	ITEM 7A3 FORD ESCAPE U0F
ITEM 7A4 FORD EXPEDITION U1F 102A.pdf [View]	ITEM 7A4 FORD EXPEDITION U1F 102A
ITEM 7A5 FORD EXPEDITION K1F 102A.pdf [View]	ITEM 7A5 FORD EXPEDITION K1F 102A
ITEM 7A6 FORD EDGE K3G.pdf [View]	ITEM 7A6 FORD EDGE K3G
ITEM 7A7 FORD TRANSIT 250 VAN R1Z.pdf [View]	ITEM 7A7 FORD TRANSIT 250 VAN R1Z
ITEM 7A8 FORD TRANSIT 350 VAN W2Z.pdf [View]	ITEM 7A8 FORD TRANSIT 350 VAN W2Z
ITEM 7A9 FORD TRANSIT 150 WAGON K1Z.pdf [View]	ITEM 7A9 FORD TRANSIT 150 WAGON K1Z
ITEM 7A10 FORD TRANSIT 350 WAGON X2Z.pdf [View]	ITEM 7A10 FORD TRANSIT 350 WAGON X2Z
ITEM 7A11 FORD TRANSIT CONNECT WAGON S9E.pdf [View]	ITEM 7A11 FORD TRANSIT CONNECT WAGON S9E
ITEM 7A12 FORD TRANSIT CONNECT VAN S6E.pdf [View]	ITEM 7A12 FORD TRANSIT CONNECT VAN S6E
ITEM 7A13 FORD F350 SRW PICKUP F3A.pdf [View]	ITEM 7A13 FORD F350 SRW PICKUP F3A
ITEM 7A14 FORD F350 DRW PICKUP F3C.pdf [View]	ITEM 7A14 FORD F350 DRW PICKUP F3C
ITEM 7A15 FORD F450 DRW PICKUP F4C.pdf [View]	ITEM 7A15 FORD F450 DRW PICKUP F4C
ITEM 7A16 FORD F350 CHASSIS F3G.pdf [View]	ITEM 7A16 FORD F350 CHASSIS F3G
ITEM 7A16 FORD F450 CHASSIS F4G.pdf [View]	ITEM 7A16 FORD F450 CHASSIS F4G
ITEM 7A18 FORD F550 CHASSIS F5G.pdf [View]	ITEM 7A18 FORD F550 CHASSIS F5G
ITEM 7A19 FORD F650 CHASSIS F6D.pdf [View]	ITEM 7A19 FORD F650 CHASSIS F6D
	ITEM 7A20 FORD F750 CHASSIS F7D

ITEM 7A20 FORD
F750 CHASSIS
F7D.pdf [[View](#)]

ITEM 7A21 FORD
E350 CUTAWAY
E3F.pdf [[View](#)]

ITEM 7A22 FORD
E450 CUTAWAY
E4F.pdf [[View](#)]

ITEM 7A23 FORD
RESPONDER HYBRID
P0A.pdf [[View](#)]

Supplier Award
Document (Silsbee
Ford Inc.)
(1).pdf [[View](#)]

ITEM 7A21 FORD E350 CUTAWAY E3F

ITEM 7A22 FORD E450 CUTAWAY E4F

ITEM 7A23 FORD RESPONDER HYBRID P0A

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